

Seminar Agenda

Subject	Leadership Development Using the Third Generation DiSC® Assessment	Run Dates	Jan 19 & 26, 2012
Facilitator	Sharon Wingron, CPLP & Dr. Barbara Carnes	Webinar	2 hours with 5 minute stretch break
Location	St. Louis, MO	F2F	3 hours with 15 minute break
Target Attendees:	Members of the St. Louis Chapter of ASTD and the St. Louis learning and performance community who are responsible for Leadership Development		

Outline		
Session	Topic	Duration
Webinar	Introduction to DiSC and to the workshop	9 am to 9:20 am
I.	<ul style="list-style-type: none"> - Behavior or personality? - What you already know about DiSC 	
II.	The evolution from DiSC Classic to Everything DiSC <ul style="list-style-type: none"> - From paper to online - From graph to circumplex - From situation-specific to application-specific - From generic report to highly personalized 	9:20 am to 9:40 am
III.	Your DiSC trainer style – how your DiSC style “shows up” in training and coaching <ul style="list-style-type: none"> - Capitalizing on your style strengths 	9:40 am to 10:00 am
	5 minute Stretch Break	10:00 am – 10:05 am
	<ul style="list-style-type: none"> - Flexing away from style challenges and issues 	10:05 am – 10:10 am
IV.	Everything DiSC applications <ul style="list-style-type: none"> - Helping others interpret their DiSC styles - Trainer tips for facilitating and coaching with Everything DiSC assessments 	10:10 am – 11:00 am
Session	Topic	Duration
F2F Seminar	Introduction to the Everything DiSC Leadership Map	1:00 pm – 1:30 pm
I.	<ul style="list-style-type: none"> - Leadership Priorities - Your personalized Everything DiSC Leadership Map 	
II.	Explore the Everything DiSC Work of Leaders process <ul style="list-style-type: none"> - the Everything DiSC Work of Leaders™ process 	1:30 pm – 1:45 pm
	<ul style="list-style-type: none"> - Vision & its three drivers 	1:45 pm – 2:00 pm
	<ul style="list-style-type: none"> - Alignment & its three drivers 	2:00 pm – 2:15 pm

Outline		
Session	Topic	Duration
	- Execution & its three drivers	2:15 pm – 2:30 pm
	15 minute Stretch Break	2:30 pm – 2:45 pm
	- Reviewing your personalized report results - How your DiSC style influences your leadership behavior in each step of the process	2:45 pm – 3:00 pm
III.	Application discussion - The Everything DiSC game for trainers – try your skill at using Everything DiSC in typical leadership development situations - Key learnings & how to apply them to be a better trainer, coach, manager, professional	3:00 pm – 3:30 pm
IV.	Blended Learning solutions for Leadership Development - What is blended learning? - Success stories - Everything DiSC resources and applications for blended learning	3:30 pm – 3:50 pm
	Closing & Action Planning	3:50 pm – 4:00 pm

Participant Preparation			
No.	Item(s)	Owner	Target Date
	Participants to take the Everything DiSC Work of Leaders as pre-work (code received on 1/19/12)	Carnes & Wingron	By 1/26/2012

You will learn:

- How – and why - DiSC has evolved into being even more useful and user-friendly than ever with Third Generation Everything DiSC profiles and applications
- How your DiSC style affects your facilitation style, your approach to instruction, and to the management of workplace learning
- How to help others interpret their DiSC reports
- How to use DiSC in a variety of training applications and situations
- Learn about the DiSC® model and how it informs the role of leader.
- Discover your leadership style on the Everything DiSC® Leadership Map and the priorities that drive it.
- Learn about the Everything DiSC Work of Leaders™ process and how your DiSC style influences your behavior in each step of the process.
- Learn three drivers of crafting a vision.
- Learn about three drivers of alignment
- Learn about three drivers of execution

Marketing Brief

Jan 19th, 9:00am to 11:00am

This blended learning experience begins with a two hour webinar that addresses important aspects of the new Everything DiSC® model, recent research, and training/coaching applications.

Jan 26th, 1:00pm to 4:00pm

One week later, in a face-to-face three hour workshop, we will expand on this as we explore the Work of Leaders process and assessment as well as trainer/coach tips for using this and other DiSC® assessments. We will also reflect on how trainers can use blended learning formats in their training and coaching.



This program has been pre-approved for 5.0 (General) recertification credit hours toward PHR, SPHR and GPHR recertification through the HR Certification Institute.